

Scouting America











East Carolina Council

Scouting Professional Territory Manager:



The Scouting professional will lead, guide and facilitate the efforts of adult volunteers on whom Scouting depends on to carry out its mission. It is the job of the Scouting professional to inspire, recruit, train, have fun, and support the Scouting America volunteers, in addition to working with community leaders and rallying public support for Scouting activities.

Responsibilities:

The Scouting professional is assigned to a territory within the East Carolina Council that covers the counties of Bertie, Hertford, Halifax, Nash, Edgecombe, Wilson and Northampton. The territory is sustained and successful through the ability to promote, supervise and work with local volunteers.

-  Work with a volunteer board of directors and other community business leaders to identify, recruit, train, guide, and inspire them to become involved in youth programs.
-  Be responsible for extending programs to community-based organizations through volunteers.
-  Secure adequate financial support for programs in assigned service areas.
-  Achieve net income and participation objectives for assigned camps and activities.
-  Ensure that all program sites are served through volunteers, regular leaders meetings, training events and activities.
-  Be a good role model and recognize the importance of working relationships with other professionals and volunteers.
-  Provide quality service through timely communication, regular meetings, training events and activities.
-  Have a willingness and ability to devote long and irregular hours to achieving council and area objectives.

Desired Skills:

-  Must be comfortable with public speaking and interacting with diverse audiences.
-  Self-motivated individuals with solid time management skills and strong organizational skills.



Committed to personal and professional productivity, while maintaining high ethical

and professional working standards.



Non=profit, fundraising, sales or marketing experience is a plus.

Requirements:



Bachelor's degree from an accredited college or university is preferred.



People-oriented, having the ability to work well with adult volunteers, community and business leaders and representatives of other organizations.



Able to work varied hours when necessary to achieve positive objectives.



Believe in Scouting America and subscribe to its principles and standards.

Compensation & Benefits:

Scouting America is seeking two (2) part – time professionals that will work 30 hours per week at a rate of \$16.00/hour to manage and support Territory 1 [**Wilson, Nash & Edgecombe County**] and/or Territory 2 [**Bertie, Hertford, Halifax, & Northampton County**]. Candidates will preferably live in their service territory and have opportunities to be promoted into full-time roles based on successful performance. If promoted to a full-time role, Scouting America offers several practical benefits for the full-time territory manager. In fact, Scouting America offers a benefits package considered to be among the best in the nonprofit sector. The package includes major medical, dental, vision, and prescription coverage in addition to long-term disability, accident, life insurance, mileage reimbursement, and a retirement plan. The starting salary is based on experience.

How to Apply:

To apply to be a territory manager for a youth organization that has been in existence for 115 years you can submit a resume and cover letter to Clark R. Garthwait at clark.garthwait@scouting.org.